



Bundesverband Direktvertrieb Deutschland



**Recommended Business Partners  
of the German Direct Selling Association**

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# CONSULTANCIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus:
<p><b>Parodi &amp; Associates</b>            Franco A. Parodi            Kaiser-Wilhelm-Ring 41            40545 Düsseldorf</p> <p>Phone: +49 211 55044330            fp@parodiassociates.com            www.parodiassociates.com</p>	<p>Executive recruitment &amp; optimization of management structures</p>
<p><b>MERIDIAN Deutschland GmbH &amp; CO. KG</b>            Renate Staab            Mannheimer Str. 169            55543 Bad Kreuznach</p> <p>Phone: +49 671 4836774            rstaab@meridian-deutschland.com            www.meridian-deutschland.com</p>	<p>Executive Search &amp; Consulting services in the direct selling industry,            Marketing &amp; Sales support, Start-ups, competence-team, Merger &amp; Acquisition</p> <p><b>Recommendation by:</b>            Cleafin, dekooster, ENERGETIX, FancyFrames, GONIS, Mary Kay, Optidee, Pampered Chef, PartyLite, PepperParties, PM-International, Reico, RINGANA, USANA, Victoria, Vorwerk, JUST</p>
<p><b>GENIC Direct GmbH &amp; Co. KG</b>            Peter Knöll            Schönbichlstrasse 90d            82211 Herrsching</p> <p>Phone: +49 8152 98860            Mobil: +49 171 7661312            peterknoell@genic.ag            www.genic.ag</p>	<p>Consultancy</p> <p><b>Recommendation by:</b>            AMC, EnBW, Pampered Chef, Vorwerk, Younique</p>
<p><b>FIT FOR SALES GmbH</b>  <b>Mindset Tuning für Direktvertriebler</b>            Thomas Brockmann            Auf dem Heinrichshof 8            21502 Geesthacht</p> <p>Phone: 04152 879 3300            tb@fit-for-sales.eu            fit-for-sales.eu</p>	<p>Conveying the Winning Mindset of Top Sales Performers   Transforming Doubts, Pressure, and Worries into Courage, Confidence, and Closing Power   Sales Mindset Check &amp; Training Camp   Sales Power for Beginners &amp; Leaders   Inspiring Keynotes   Telephone Sales Training</p> <p><b>Recommendation by:</b>            Fúmée Parfüme &amp; Cosmetics</p>
<p><b>Meurer Consulting OHG</b>            Anita Meurer            Theresienstraße 4a            01097 Dresden</p> <p>Phone: +49 89 368498-0            anita.meurer@meurer-personalberatung.de            www.meurer-personalberatung.de</p>	<p>Direct &amp; Executive Search            Sales &amp; HR Consulting            Recruiting Solutions            Training &amp; Coaching</p> <p><b>Recommendation by:</b>            Berendsohn AG</p>



## ds Consulting

Dirk Schiffner  
Obstgartenweg 9  
CH 8136 Gattikon  
Schweiz

Phone: +41 79 4402925  
dirk@schiffner.ch  
www.dirkschiffner.com

Consulting

**Recommendation by:**  
Berendsohn AG



ds consulting  
**DIRK SCHIFFNER**

Direktvertrieb mit System und Herz

## D2D Masterclass GmbH

Laura Loos, Geschäftsführerin  
Im Defdahl 10c  
44141 Dortmund

Phone: +49 231 13796424  
info@d2dmasterclass.de  
www.d2dmasterclass.de

Digital Learning



**MASTERCLASS**  
SCHULUNGSPLATTFORM

## PAYMENT SYSTEMS

Company	Business focus
<b>Worldpay BV</b> Daniel Laewe Solmsstraße 18 60486 Frankfurt am Main  Daniel.Laewe@fisglobal.com www.worldpay.com	Financial services, Payment processing  <b>Recommendation by:</b> Younique

**worldpay**  
from FIS

## EVENTS & INCENTIVES

Company	Business focus
<b>STR proMICE GmbH &amp; Co. KG</b> Carol Kahmann Industriestraße 38a 63150 Heusenstamm  Phone: +49 6104 6005171 c.kahmann@str-promice.de www.str-promice.de	partner for MICE planners specializing in the incentive segment  <b>Recommendation by:</b> Mary Kay



## events. to. impress. BOTT GmbH

Felix Bott  
Bahnhofstraße 94A  
82166 Gräfelfing

Phone: +49 221 98819656  
office@events-to-impress.com  
www.events-to-impress.com

Event conception & management

**Recommendation by:**  
Younique

events. to. impress.

**On The Rock**

Andreas Lippe  
 Büro Düsseldorf  
 An Sankt Swibert  
 7040489 Düsseldorf

Phone: +4917610383282  
 andreas.lippe@ontherock.de  
 www.ontherock.de

Incentives, Corporate Events, Measurement,  
 POS Activation

**Recommendation by:**  
 LR Health & Beauty

**Trendhouse**

Brigitte Nußbaum  
 Innsbrucker Ring 15  
 81673 München

Phone: +49 89 368498-0  
 hello@trendhouse.de  
 www.trendhouse.de

Agency for Experiential Marketing with a  
 focus on staging and experience  
 Concept development, planning, and  
 execution of kickoff events, conferences,  
 product presentations, and incentive  
 programs

**Recommendation by:**  
 Mary Kay



## CAR DEALER, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus
<b>akf leasing GmbH</b> Peter Fischermann Am Diek 50 / 42277 Wuppertal Phone: +49 202 25727 3300 p.fischermann@akf.de www.akf.de	Leasing, sales financing, customer financing  <b>Recommendation by:</b> Vorwerk



## RECEIVABLES MANAGEMENT | DUNNING

Company	Business focus
<b>KOHL GmbH &amp; Co. KG</b> Alexander Kraut Rheinstraße 105 / 55424 Münster-Sarmsheim Phone: +49 6721 9623211 krauta@kohlkg.com www.kohlkg.de	Receivables Management & Dunning & Inkasso  <b>Recommendation by:</b> Pieroth



## HOTELS | EVENT-SERVICE

Company	Business focus
<b>Sauerland Stern Hotel</b> Stephan Nüse Kneippweg 1 34508 Willingen  Phone: +49 5632 4040 nuese@sauerland-stern-hotel.de www.sauerland-stern-hotel.de	Hotel & conference center, venue, events  <b>Recommendation by:</b> AMC



## Estrel Hotel Berlin – Convention Center

Heike Klein  
Sonnallee 225  
12057 Berlin

Phone: +49 30 683122221  
h.klein@estrel.com  
www.estrel.com

hotel, conference center, entertainment

**Recommendation by:**  
GONIS, Reico



# IT-COMPANIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus
<b>Upline GmbH</b> Franziska Reiter Nymphenburger Straße 5 80335 München  Phone: +49 89 92299980 info@upline.de www.upline.de	IT & software development  <b>Recommendation by:</b> Cleafin, ENERGETIX, Optidee
<b>Solutions-Apps DG GmbH</b> Hamed Rahimi Darehchi Leopoldstr. 2-8 32051 Herford  Phone: +49 15231987443 info@solutions-apps.com www.solutions-apps.com	Software for Direktvertrieb, IT-Consulting  <b>Recommendation by:</b> Cleafin
<b>jenkon innovation</b> Greg Fink 201 NE Park Plaza Drive, Suite 220 Vancouver, Washington 98684   USA  WhatsApp: +1 360-8698-427 greg.fink@jenkon.com www.jenkon.com	Software for direct selling companies
<b>EXIGO</b> Rodger Smith Head of Business Development 1600 Viceroy Drive, Suite 125 Dallas, TX 75235   USA  www.linkedin.com/in/exitsmith/ rodger@exigo.com www.exigo.com	Software solution design  <b>Recommendation by:</b> LR Health & Beauty



Solutions-apps DG GmbH  
Let your visions get real



<p><b>dekoster IT &amp; Consulting GmbH</b>  Siegbert Waldner  Eisenkappler Str. 10  9141 Eberndorf   Österreich</p> <p>Phone: +43 677 62502815  office@dekoster-it.com  www.dekoster-it.com</p>	<p>IT-Consulting &amp; software development</p> <p><b>Recommendation by:</b>  dekoster, Just Deutschland, Pieroth</p>
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<p><b>Uniserv GmbH</b>  David Hennig  Rastatter Straße 13  75179 Pforzheim</p> <p>Phone: +49 7231 9361058  david.hennig@uniserv.com  www.uniserv.com</p>	<p>Software and consulting services</p> <p><b>Recommendation by:</b>  Vorwerk</p>
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<p><b>A EINS Business Intelligence GmbH</b>  Lena Davis  Am kleinen Rotenberg 21  54516 Wittlich</p> <p>Phone: +49 171 5625507  ldavis@aeins.de  www.aeins.de</p>	<p>Platform offerings for digital sales solutions, especially for companies in industries such as energy, telecommunications, mobility, and insurance</p> <p><b>Recommendation by:</b>  E.ON Energie Deutschland</p>
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## MULTICHANNEL-SOLUTIONS | LOGISTIK

Company	Business focus
<p><b>Radial GmbH</b>  Joakim Garint  Siriusstr. 3  06116 Halle</p> <p>Phone: +46 702 900 490  jgarint@radial.com  www.radial.com</p>	<p>Fulfillment B2C &amp; B2B - Last Mile - Transportation</p> <p><b>Recommendation by:</b>  Younique</p>



<p><b>YES MLC GmbH</b>  Torsten Kruse  Georg-Beatzel-Strasse 15  55252 Mainz-Kastel</p> <p>Phone: +49 69 153225223  t.kruse@yes-mlc.de  www.yes-mlc.de</p>	<p>fulfillment, distribution, pick &amp; pack</p> <p><b>Recommendation by:</b>  Stampin' Up!</p>
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# PUBLIC RELATIONS SERVICE

Company	Business focus
<p><b>DJD Deutsche Journalisten Dienste GmbH &amp; Co. KG</b>                      Thomas Ollmert                      Unterdürrbacher Str. 8                      97080 Würzburg</p> <p>Phone: +49 931 60099-15                      ollmert@djd.de                      www.djd.de</p>	<p>PR and topic placement in print and online media, radio and TV nationwide with guaranteed success, experts in content marketing service provider in earned and paid media</p> <p><b>Recommendation by:</b>                      LR Health &amp; Beauty, Pampered Chef, LichtBlick</p>



# LAW AND TAX FIRMS, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus
<p><b>SOURCE LAW</b>                      Rechtsanwaltsgesellschaft mbH                      Dr. Michael Horn                      Mönkemöllerstraße 30                      53129 Bonn</p> <p>Phone: +49 228 93594726                      info@source-law.com                      www.source-law.com</p>	<p>Legal advice for business law</p> <p><b>Recommendation by:</b>                      LR Health &amp; Beauty</p>



**Schiff-Martini & Cie. GmbH**  
 Roland Schiff-Martini  
 Amelia Mary Earhartstr. 8  
 60549 Frankfurt am Main

Phone: +49 69 6315640  
 Roland.Schiff-Martini@schiffmartini.com  
 www.schiffmartini.com

Auditing, Tax advice

**Recommendation by:**  
 Stampin' Up!



<p><b>SCEC FISKA EST</b>                      Barbara Chapoutier-Troesch                      68 Rue Principale                      57800 Betting I Frankreich</p> <p>Phone: +33 387 885670                      barbara@fiskagroup.com</p>	<p>Tax advice</p> <p><b>Recommendation by:</b>                      LR Health &amp; Beauty</p>
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**Osborne Clarke PartmbB**  
 Daniel Stein  
 Innere Kanalstraße 15  
 50823 Köln

Phone +49 221 5108 4000  
 daniel.stein@osborneclarke.com  
 www.osborneclarke.com

Full service commercial legal advice

**Recommendation by:**  
 Vorwerk



**LADM Liesegang Aymans Decker**

Mittelstaedt & Partner mbB  
 Stephanie Scriba  
 Neuer Zollhof 1  
 40221 Düsseldorf

Phone: +49 211 30 04 90 0  
 s.scriba@ladm.com  
 www.ladm.com

Sales & competition law

**Recommendation by:**  
 GONIS

**Küstner, v. Manteuffel Partnerschaft mbB**

Dr. Michael Hallermann-Christoph  
 Benzstr. 1 c  
 37083 Göttingen

Phone: +49 551 499960  
 kanzlei@vertriebsrecht.de  
 www.vertriebsrecht.de

Legal advice in sales law, process management, status proceedings

**Recommendation by:**  
 Just Deutschland

**Graf von Westphalen**

Dr. Markus Knell  
 Nymphenburger Str. 64  
 80335 München

Phone: +49 89 689077431  
 m.knell@gvw.com  
 www.gvw.com

Legal advice in distribution law, litigation, company law

**Recommendation by:**  
 Pampered Chef

**Cabinet Chapoutier**

Barbara Chapoutier-Troesch  
 68 Rue Principale  
 57800 Betting I Frankreich

Phone: +33 387 885670  
 info@fiska-france.fr

Legal advice, finance advice, specialized in VDI-Status in France

**Recommendation by:**  
 LR Health & Beauty

**avocado rechtsanwälte**

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 Nextower-Thurn-und-Taxis-Platz 6  
 60313 Frankfurt am Main

Phone: +49 69 913301105  
 r.hummel@avocado.de  
 www.avocado.de

Legal advice

**Recommendation by:**  
 Stampin' Up!, USANA

**AUDAX Steuerberatungs GmbH**

Michael Krüger  
 Albertus-Magnus-Str. 28  
 33335 Gütersloh

Phone: +49 5241 917030  
 krueger@audax-steuer.de  
 www.audax-steuer.de

Legal advice

**Recommendation by:**  
 Vorwerk



# TRAVELSERVICE

Company	Business focus
<p><b>PRO SKY AG</b>                      Armin Truger                      Schanzenstraße 36/ Gebäude 31a                      51063 Köln</p> <p>Phone: +49 221 9204411                      armin.truger@pro-sky.com                      www.pro-sky.com</p>	<p>Services of travelling, custom-made flights for groups</p> <p><b>Recommendation by:</b>                      Vorwerk</p>



**Air Partner International GmbH**

Mirko Zieher  
 Im Mediapark 5b  
 50670 Köln

Phone: +49 221 96693349  
 mirko.zieher@airpartner.com  
 www.airpartner.com

individual flight solutions, groups per charter & line

**Recommendation by:**  
 PM-International



## CONNECTING BUSINESSES WITH QUALIFIED SALES PARTNERS | GENERATING HIGH-QUALITY LEADS

Company	Business focus
<p><b>Ströer Dialog Group GmbH</b>                      c/o Sales Holding GmbH                      Carsten Gröger                      Wahlerstr. 21                      40472 Düsseldorf</p> <p>Phone: +49 211 20008300                      vertrieb@stroeer-dialog.de                      www.stroeer-dialog.de</p>	<p>direct selling, telesales, telemarketing</p> <p><b>Recommendation by:</b>                      Vodafone West</p>



**impeak GmbH**

Nikolaus Grahn  
 Bertinistr. 12-13  
 14469 Potsdam

Phone: +49 331 505830  
 ng@impeak.de  
 www.impeak.de

d2d & Telesales

**Recommendation by:**  
 E.ON, EWE, lekker



**Direct Scouts GmbH**

Mika Ramm  
 Elisabeth-Selbert-Straße 13  
 40764 Langenfeld

Phone: +49 212 13061119  
 mika.ramm@directscouts.de  
 www.directscouts.de

attracting new clients

**Recommendation by:**  
 Seven Sundays

**D&G Direktvertrieb GmbH**

Sascha Gisbrecht  
 Turmtannen 10  
 49451 Holdorf

Phone: +49 5494 437978-0  
 info@dg-direktvertrieb.de  
 www.dg-direktvertrieb.de

Direct sales of energy and  
 telecommunications services

**Recommendation by:**  
 EWE Direkt



## SPEAKER

**Unternehmen****Dienstleistungsschwerpunkte****Cristián Gálvez**

Comesstraße 1-15  
 50321 Brühl

Phone: +49 221 3404900  
 office@galvez.de  
 www.galvez.de

Inspiration Sessions & Learning Experiences

**Recommendation by:**  
 AMC

**Deniz Kayadelen**

Hauptstraße 21a  
 8280 Kreuzlingen

Phone: 0179 866 75 87  
 denizkayadelen87@hotmail.com  
 www.outofourcomfortzone.com

Guidance, Coaching

**Recommendation by:**  
 AMC, PM-International

