



Bundesverband Direktvertrieb Deutschland



**Recommended Business Partners
of the German Direct Selling Association**

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CONSULTANCIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus:
Parodi & Associates Franco A. Parodi Kaiser-Wilhelm-Ring 41 40545 Düsseldorf Phone: +49 211 55044330 fp@parodiassociates.com www.parodiassociates.com	Executive recruitment & optimization of management structures
MERIDIAN Deutschland GmbH & CO. KG Renate Staab Mannheimer Str. 169 55543 Bad Kreuznach Phone: +49 671 4836774 rstaab@meridian-deutschland.com www.meridian-deutschland.com	Executive Search & Consulting services in the direct selling industry, Marketing & Sales support, Start-ups, competence-team, Merger & Acquisition Recommendation by: Cleafin, dekooster, ENERGETIX, FancyFrames, GONIS, Mary Kay, Optidee, Pampered Chef, PartyLite, PepperParties, PM-International, Reico, RINGANA, USANA, Victoria, Vorwerk, JUST
GENIC Direct GmbH & Co. KG Peter Knöll Schönbichlstrasse 90d 82211 Herrsching Phone: +49 8152 98860 Mobil: +49 171 7661312 peterknoell@genic.ag www.genic.ag	Consultancy Recommendation by: AMC, EnBW, Pampered Chef, Vorwerk, Yunique
FIT FOR SALES GmbH Mindset Tuning für Direktvertriebler Thomas Brockmann Auf dem Heinrichshof 8 21502 Geesthacht Phone: 04152 879 3300 tb@fit-for-sales.eu fit-for-sales.eu	Conveying the Winning Mindset of Top Sales Performers Transforming Doubts, Pressure, and Worries into Courage, Confidence, and Closing Power Sales Mindset Check & Training Camp Sales Power for Beginners & Leaders Inspiring Keynotes Telephone Sales Training Recommendation by: Fumée Parfüme & Cosmetics
Meurer Consulting OHG Anita Meurer Theresienstraße 4a 01097 Dresden Phone: +49 89 368498-0 anita.meurer@meurer-personalberatung.de www.meurer-personalberatung.de	Direct & Executive Search Sales & HR Consulting Recruiting Solutions Training & Coaching Recommendation by: Berendsohn AG



ds Consulting

Dirk Schiffner
Obstgartenweg 9
CH 8136 Gattikon
Schweiz

Phone: +41 79 4402925
dirk@schiffner.ch
www.dirkschiffner.com

Consulting

Recommendation by:
Berendsohn AG



ds consulting

DIRK SCHIFFNER

Direktvertrieb mit System und Herz

D2D Masterclass GmbH

Laura Loos, Geschäftsführerin
Hörder Hafenstraße 11
44263 Dortmund

Phone: +49 231 700 923 48
info@d2dmasterclass.de
www.d2dmasterclass.de

Digital Learning



MASTERCLASS
SCHULUNGSPLATTFORM

PAYMENT SYSTEMS

Company	Business focus
Worldpay Germany GmbH Daniel Laewe Maximilianstraße 13 80539 München Daniel.Laewe@worldpay.com www.worldpay.com	Financial Technology Recommendation by: Younique

worldpay
is now **globalpayments**

EVENTS & INCENTIVES

Company	Business focus
STR proMICE GmbH & Co. KG Carol Kahmann Industriestraße 38a 63150 Heusenstamm Phone: +49 6104 6005171 c.kahmann@str-promice.de www.str-promice.de	partner for MICE planners specializing in the incentive segment Recommendation by: Mary Kay

**events. to. impress. BOTT GmbH**

Felix Bott
Bahnhofstraße 94A
82166 Gräfelfing

Phone: +49 221 98819656
office@events-to-impress.com
www.events-to-impress.com

Event conception & management

Recommendation by:
Younique

events. to. impress.

On The Rock

Andreas Lippe
Büro Düsseldorf
An Sankt Swidbert
7040489 Düsseldorf

Phone: +4917610383282
andreas.lippe@ontherock.de
www.ontherock.de

Incentives, Corporate Events, Measurement,
POS Activation

Recommendation by:
LR Health & Beauty

**Trendhouse**

Brigitte Nußbaum
Innsbrucker Ring 15
81673 München

Phone: +49 89 368498-0
hello@trendhouse.de
www.trendhouse.de

Agency for Experiential Marketing with a
focus on staging and experience
Concept development, planning, and
execution of kickoff events, conferences,
product presentations, and incentive
programs

Recommendation by:
Mary Kay

trendhouse
event marketing

CAR DEALER, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus
akf leasing GmbH Peter Fischermann Am Diek 50 / 42277 Wuppertal Phone: +49 202 25727 3300 p.fischermann@akf.de www.akf.de	Leasing, sales financing, customer financing Recommendation by: Vorwerk



RECEIVABLES MANAGEMENT | DUNNING

Company	Business focus
KOHL GmbH & Co. KG Alexander Kraut Rheinstraße 105 / 55424 Münster-Sarmsheim Phone: +49 6721 9623211 krauta@kohlkg.com www.kohlkg.de	Receivables Management & Dunning & Inkasso Recommendation by: Pieroth

**First Debit GmbH**

Tobias Domnowski
Am Hülsenbusch 23
59071 Hamm

Phone: +49 2381 99540 30
info@firstdebit.de
www.firstdebit.de

Financial service providers, creditworthiness
& debt collection, digital solutions for risk and
receivables management

Recommendation by:
LR Health & Beauty



HOTELS | EVENT-SERVICE

Company	Business focus
Sauerland Stern Hotel Stephan Nüse Kneippweg 1 34508 Willingen Phone: +49 5632 4040 nuese@sauerland-stern-hotel.de www.sauerland-stern-hotel.de	Hotel & conference center, venue, eventss Recommendation by: AMC



Estrel Hotel Berlin – Convention Center

Heike Klein
Sonnenallee 225
12057 Berlin

Phone: +49 30 683122221
h.klein@estrel.com
www.estrel.com

hotel, conference center, entertainment

Recommendation by:
GONIS, Reico



IT-COMPANIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus
Upline GmbH Franziska Reiter Nymphenburger Straße 5 80335 München Phone: +49 89 92299980 info@upline.de www.upline.de	IT & software development Recommendation by: Cleafin, ENERGETIX, Optidee



Solutions-Apps DG GmbH

Hamed Rahimi Darehchi
Leopoldstr. 2-8
32051 Herford

Phone: +49 15231987443
info@solutions-apps.com
www.solutions-apps.com

Software for Direktvertrieb, IT-Consulting

Recommendation by:
Cleafin



jenkon innovation Greg Fink 201 NE Park Plaza Drive, Suite 220 Vancouver, Washington 98684 USA WhatsApp: +1 360-8698-427 greg.fink@jenkon.com www.jenkon.com	Software for direct selling companies
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EXIGO

Rodger Smith
Head of Business Development
1600 Viceroy Drive, Suite 125
Dallas, TX 75235 | USA

www.linkedin.com/in/exitsmith/
rodger@exigo.com
www.exigo.com

Software solution design

Recommendation by:
LR Health & Beauty

**dekoster IT & Consulting GmbH**

Siebert Waldner
Eisenkappler Str. 10
9141 Eberndorf | Österreich

Phone: +43 677 62502815
office@dekoster-it.com
www.dekoster-it.com

IT-Consulting & software development

Recommendation by:
dekoster, Just Deutschland, Pieroth

**Uniserv GmbH**

David Hennig
Rastatter Straße 13
75179 Pforzheim

Phone: +49 7231 9361058
david.hennig@uniserv.com
www.uniserv.com

Software and consulting services

Recommendation by:
Vorwerk

**A EINS Business Intelligence GmbH**

Lena Davis
Am kleinen Rotenberg 21
54516 Wittlich

Phone: +49 171 5625507
ldavis@aeins.de
www.aeins.de

Platform offerings for digital sales solutions, especially for companies in industries such as energy, telecommunications, mobility, and insurance

Recommendation by:
E.ON Energie Deutschland



MULTICHANNEL-SOLUTIONS | LOGISTIK

Company	Business focus
Radial GmbH Joachim Garint Siriusstr. 3 06116 Halle Phone: +46 702 900 490 jgarint@radial.com www.radial.com	Fulfilment B2C & B2B - Last Mile - Transportation Recommendation by: Younique



YES MLC GmbH

Torsten Kruse
Georg-Beatzel-Strasse 15
55252 Mainz-Kastel

Phone: +49 69 153225223
t.kruse@yes-mlc.de
www.yes-mlc.de

fulfillment, distribution, pick & pack

Recommendation by:
Stampin' Up!



PUBLIC RELATIONS SERVICE

Company	Business focus
DJD Deutsche Journalisten Dienste GmbH & Co. KG Thomas Ollmert Unterdürrbacher Str. 8 97080 Würzburg Phone: +49 931 60099-15 ollmert@djd.de www.djd.de	PR and topic placement in print and online media, radio and TV nationwide with guaranteed success, experts in content marketing service provider in earned and paid media Recommendation by: LR Health & Beauty, Pampered Chef, LichtBlick



LAW AND TAX FIRMS, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Company	Business focus
SOURCE LAW Rechtsanwaltsgesellschaft mbH Dr. Michael Horn Mönkemöllerstraße 30 53129 Bonn Phone: +49 228 93594726 info@source-law.com www.source-law.com	Legal advice for business law Recommendation by: LR Health & Beauty



Rechtsanwaltsgesellschaft mbH

Schiff-Martini & Cie. GmbH

Roland Schiff-Martini
Amelia Mary Earhartstr. 8
60549 Frankfurt am Main

Phone: +49 69 6315640
Roland.Schiff-Martini@schiffmartini.com
www.schiffmartini.com

Auditing, Tax advice

Recommendation by:
Stampin' Up!



SCEC FISKA EST Barbara Chapoutier-Troesch 68 Rue Principale 57800 Betting I Frankreich Phone: +33 387 885670 barbara@fiskagroup.com	Tax advice Recommendation by: LR Health & Beauty
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Cabinet d'expertise-comptable

Osborne Clarke PartmbB

Daniel Stein
Innere Kanalstraße 15
50823 Köln

Phone +49 221 5108 4000
daniel.stein@osborneclarke.com
www.osborneclarke.com

Full service commercial legal advice

Recommendation by:
Vorwerk

**LADM Liesegang Aymans Decker**

Mittelstaedt & Partner mbB
Stephanie Scriba
Neuer Zollhof 1
40221 Düsseldorf

Phone: +49 211 30 04 90 0
s.scriba@ladm.com
www.ladm.com

Sales & competition law

Recommendation by:
GONIS

**Küstner, v. Manteuffel Partnerschaft mbB**

Dr. Michael Hallermann-Christoph
Benzstr. 1 c
37083 Göttingen

Phone: +49 551 499960
kanzlei@vertriebsrecht.de
www.vertriebsrecht.de

Legal advice in sales law, process management, status proceedings

Recommendation by:
Just Deutschland

**Graf von Westphalen**

Dr. Markus Knell
Nymphenburger Str. 64
80335 München

Phone: +49 89 689077431
m.knell@gvw.com
www.gvw.com

Legal advice in distribution law, litigation, company law

Recommendation by:
Pampered Chef

**Cabinet Chapoutier**

Barbara Chapoutier-Troesch
68 Rue Principale
57800 Betting I Frankreich

Phone: +33 387 885670
info@fiska-france.fr

Legal advice, finance advice, specialized in VDI-Status in France

Recommendation by:
LR Health & Beauty

**avocado rechtsanwälte**

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Nexttower-Thurn-und-Taxis-Platz 6
60313 Frankfurt am Main

Phone: +49 69 913301105
r.hummel@avocado.de
www.avocado.de

Legal advice

Recommendation by:
Stampin' Up!, USANA



AUDAX Steuerberatungs GmbH

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33335 Gütersloh

Phone: +49 5241 917030
krueger@audax-steuer.de
www.audax-steuer.de

Legal advice

Recommendation by:
Vorwerk



TRAVELSERVICE

Company	Business focus
PRO SKY AG Armin Truger Schanzenstraße 36/ Gebäude 31a 51063 Köln Phone: +49 221 9204411 armin.truger@pro-sky.com www.pro-sky.com	Services of travelling, custom-made flights for groups Recommendation by: Vorwerk

**Air Partner – a wheelsup company**

Susanne Günther
Im Mediapark 5b
50670 Köln

Phone: +49 171 819 4643
Susanne.Guenther@wheelsup.com
www.airpartner.com

individual flight solutions, groups per charter
& line

Recommendation by:
PM-International



CONNECTING BUSINESSES WITH QUALIFIED SALES PARTNERS | GENERATING HIGH-QUALITY LEADS

Company	Business focus
Ströer Dialog Group GmbH c/o Sales Holding GmbH Carsten Gröger Wahlerstr. 21 40472 Düsseldorf Phone: +49 211 20008300 vertrieb@stroer-dialog.de www.stroer-dialog.de	direct selling, telesales, telemarketing Recommendation by: Vodafone West



impeak GmbH

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14469 Potsdam

Phone: +49 331 505830
ng@impeak.de
www.impeak.de

d2d & Telesales

Recommendation by:
E.ON, EWE, lekker

**Direct Scouts GmbH**

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www.directscouts.de

attracting new clients

Recommendation by:
Seven Sundays

**D&G Direktvertrieb GmbH**

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Turmtannen 10
49451 Holdorf

Phone: +49 5494 437978-0
info@dg-direktvertrieb.de
www.dg-direktvertrieb.de

Direct sales of energy and
telecommunications services

Recommendation by:
EWE Direkt



SPEAKER

Unternehmen	Dienstleistungsschwerpunkte
Cristián Gálvez Comesstraße 1-15 50321 Brühl Phone: +49 221 3404900 office@galvez.de www.galvez.de	Inspiration Sessions & Learning Experiences Recommendation by: AMC

**Deniz Kayadelen**

Hauptstraße 21a
8280 Kreuzlingen

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denizkayadelen87@hotmail.com
www.outofourcomfortzone.com

Guidance, Coaching

Recommendation by:
AMC, PM-International

