

Recommended Business Partners of the German Direct Selling Association

CONSULTANCIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Parodi & Associates

Franco A. Parodi
Kaiser-Wilhelm-Ring 41 / 40545 Düsseldorf
Phone: +49 211 55044330
Email: fp@parodiassociates.com
Internet: www.parodiassociates.com

Business focus:

Executive recruitment & optimization of
management structures



MERIDIAN DEUTSCHLAND GMBH & CO. KG

Renate Staab
Mannheimer Str. 169 / 55543 Bad Kreuznach
Phone: +49 671 4836774
Email: rstaab@meridian-deutschland.com
Internet: www.meridian-deutschland.com

Business focus:

Executive Search & Consulting services in
the direct selling industry,
Marketing & Sales support, Start-ups,
competence-team, Merger & Acquisition

Recommendation by member companies:

Cleafin, dekooster, ENERGETIX,
FancyFrames, Gonis, Mary Kay, Optidee,
Pampered Chef, PartyLite, PepperParties,
PM-International, Reico, RINGANA,
USANA, Victoria, Vorwerk



GENIC Direct GmbH & Co. KG

Peter Knöll
Schönbichlstrasse 90d / 82211 Herrsching
Phone: +49 8152 9886-0
Mobil: +49 171 7661312
Email: peterknoell@genic.ag
Internet: www.genic.ag

Business focus:

Consultancy

Recommendation by member companies:

AMC, EnBW, Pampered Chef, Vorwerk,
Younique



Die Direktvertriebsberater GmbH

Björn Tiebing
Rothe Hustert 6 / 65232 Taunusstein
Phone: +49 6128 9368830
Email: info@diedirektvertriebsberater.de
Internet: www.diedirektvertriebsberater.de

Business focus:

sales development, sales management,
multichannel & marketing, training &
coaching

Recommendation by member companies:

Berendsohn



Change Solution GmbH & Co. KG

Walter Muyres | André Lindhorst
Teerhof 43 / 28199 Bremen
Phone: +49 421 59755103
Email: andre.lindhorst@changesolution.net
Internet: www.changesolution.net

Business focus:

strategy & concepts, project and interim
management, training & coaching

Recommendation by member companies:

Just Deutschland, Just Schweiz, LR Health
& Beauty, Pampered Chef, Seven Sundays,
WIBO CLIMASTAR



COCO COACHING & COMMUNICATION

Melanie von Groll
c/o Campuservice GmbH
Rosserstraße 2 / 60323 Frankfurt
Phone: +49 176 44648878
Email: coco@vongroll.com
Internet: www.vongroll.com

Business focus:
Consulting, public speaking, personnel and organizational development

Recommendation by member companies:
RINGANA



PAYMENT SYSTEMS

Worldpay BV

Daniel Laewe
Solmsstraße 18
60486 Frankfurt am Main
Email: Daniel.Laewe@fisglobal.com
Internet: www.worldpay.com

Business focus:
Financial services,
Payment processing

Recommendation by member companies:
Younique



EVENTS & INCENTIVES

VBA Events GmbH

Tobias Fenzl
Kaflerstraße 15 / 81241 München
Phone: +49 179 9983540
Email: t.fenzl@vba-events.com
Internet: www.vba-events.com

Business focus:
Event agency for MICE planning (live, hybrid or virtual)

Recommendation by member companies:
AMC



STR proMICE GmbH & Co. KG

Carol Kahmann
Industriestraße 38a / 63150 Heusenstamm
Phone: +49 6104 6005171
Email: c.kahmann@str-promice.de
Internet: www.str-promice.de

Business focus:
partner for MICE planners specializing in the incentive segment

Recommendation by member companies:
Mary Kay



events. to. impress. BOTT GmbH

Felix Bott
Bahnhofstraße 94A / 82166 Gräfelfing
Phone: +49 221 98819656
Email: office@events-to-impress.com
Internet: www.events-to-impress.com

Business focus:
Event conception & management

Recommendation by member companies:
Younique

events. to. impress.

crossworks projects GmbH

Thomas Fischer
Phone: +49 30 443 186 37
Email: info@cw-p.com
Internet: www.cw-p.com

Business focus:
Event agency

Recommendation by member companies:
AMC



CAR DEALER, SPECIALIZED IN THE FIELD OF DIRECT SELLING

akf servicelease GmbH

Eveline Quasebarth
Am Diek 50 / 42277 Wuppertal
Phone: +49 202 257274153
Fax: +49 202 2572764153
Email: EQuasebarth@akf-servicelease.de
Internet: www.akf-servicelease.de

Business focus:
Fleet management, leasing

Recommendation by member companies:
Vorwerk



RECEIVABLES MANAGEMENT | DUNNING

KOHL GmbH & Co. KG

Sven Gauch
Rheinstraße 105 / 55424 Münster-Sarmsheim
Phone: +49 6721 9623211
Email: sgauch@kohlkg.de
Internet: www.kohlkg.de

Business focus:
Receivables Management & Dunning &
Inkasso

Recommendation by member companies:
Pieroth



HOTEL | EVENT-SERVICE

Sauerland Stern Hotel

Stephan Nüse
Kneippweg 1 / 34508 Willingen
Phone: +49 5632 4040
Email: nuese@sauerland-stern-hotel.de
Internet: www.sauerland-stern-hotel.de

Business focus:
Hotel & conference center, venue, events

Recommendation by member companies:
AMC



Estrel Hotel Berlin – Convention Center

Heike Klein
Sonnenallee 225 / 12057 Berlin
Phone: +49 30 683122221
Email: h.klein@estrel.com
Internet: www.estrel.com

Business focus:
hotel, conference center, entertainment

Recommendation by member companies:
Gonis, Reico



IT-COMPANIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

Upline GmbH

Christine Kissinger
Nymphenburger Straße 5 / 80335 München
Phone: +49 89 92299980
Email: info@upline.de
Internet: www.upline.de

Business focus:
IT & software development

Recommendation by member companies:
Clefin, ENERGETIX



Solutions-Apps DG GmbH

Hamed Rahimi Darehchi
Leopoldstr. 2-8 / 32051 Herford
Phone: +49 15231987443
Email: info@solutions-apps.com
Internet: www.solutions-apps.com

Business focus:
Software for Direktvertrieb, IT-Consulting

Recommendation by member companies:
Clefin



Jenkon Software

Robert Cavitt
915 Broadway Street, Suite 400 / 98660
Vancouver, WA | USA
WhatsApp: 1-360-9078-420
Email: robert.cavitt@jenkon.com
Internet: www.jenkon.com

Business focus:
Software for direct selling companies



EXIGO

Gregg Corella
1600 Viceroy Drive, Suite 125
Dallas, TX 75235 | USA
Phone: +1 214 3679933
Email: sales@exigo.com
Internet: www.exigo.com

Business focus:
Design & implementation of software solutions

Recommendation by member companies:
LR Health & Beauty



dekoster IT & Consulting GmbH

DI Siegbert Waldner
Eisenkappler Str. 10 / 9141 Eberndorf / Österreich
Phone: +43 677 62502815
Email: office@dekoster-it.com
Internet: www.dekoster-it.com

Business focus:
IT-Consulting & software development

Recommendation by member companies:
dekoster, Just Deutschland, Pieroth



Crea Union GmbH

Saskia Mahler
Herforder Str. 237 / 33609 Bielefeld
Phone: +49 521 55730910
Email: office@oncrea.de
Internet: www.creaunion.de

Business focus:
software development

Recommendation by member companies:
Cleafin, Ha-Ra



MARKETING, ADVERTISING & PUBLIC RELATIONS

REDPEAR

Andreas Kermann
Jägerstr. 36 / 14467 Potsdam
Phone: +49 331 5884933
Email: hello@redpear.de
Internet: www.redpear.de

Business focus:
communication design

Recommendation by member companies:
Pampered Chef



Percy & York GmbH

Stephan Weise
Carl-Benz-Straße 27/ 48734 Reken
Phone: +49 2864 8049581
Email: stephan@percyandyork.com
Internet: www.percyandyork.com

Business focus:
Marketing Agency - Services around the digital visibility of companies, especially eLearning platforms, podcasting, eCommerce solutions, content creation, social media support

Recommendation by member companies:
Cleafin



DD+G Dialogmarketing GmbH

Sven Jungnickel
Ginsheimer Strasse 1 / 65462 Ginsheim-Gustavsburg
Phone: +49 6134 2919791
Email: sven.jungnickel@ddg.gmbh
Internet: www.ddg.gmbh

Business focus:
Fullservice direct advertising agency

Recommendation by member companies:
Reico



MULTICHANNEL-SOLUTIONS | LOGISTIK

Radial GmbH

Andreas Kreickmann
Siriusstr. 3 / 06116 Halle
Phone: +49 173 887 5895
Email: akreickmann@radial.com
Internet: www.radial.com

Business focus:
Fulfillment B2C & B2B - Last Mile -
Transportation

Recommendation by member companies:
Younique



YES MLC GmbH

Torsten Kruse
Georg-Beatzel-Strasse 15 / 55252 Mainz-Kastel
Phone: +49 69 153225223
Email: t.kruse@yes-mlc.de
Internet: www.yes-mlc.de

Business focus:
fulfillment, distribution, pick & pack



PUBLIC RELATIONS SERVICE

DJD Deutsche Journalisten Dienste GmbH & Co. KG

Jens Kauerauf
Unterdürnbacher Str. 8 / 97080 Würzburg
Phone: +49 931 60099-0
Email: geschaeftsfuehrung@djd.de
Internet: www.djd.de

Business focus:
PR and topic placement in print and online
media, radio and TV nationwide with
guaranteed success, experts in content
marketing service provider in earned and
paid media

Recommendation by member companies:
LR Health & Beautv



PRINT PRODUCTS

sourc-e GmbH

Kathrine Hoy
Widdersdorfer Str. 217 / 50825 Köln
Phone: +49 221 690482020
Email: kathrine.hoy@sourc-e.com
Internet: www.sourc-e.com

Business focus:
Print and POS products, Packaging,
Merchandise, Corporate Textile

Recommendation by member companies:
Vorwerk



LAW AND TAX FIRMS, SPECIALIZED IN THE FIELD OF DIRECT SELLING

SOURCE LAW Rechtsanwalts-gesellschaft mbH

Dr. Michael Horn
Mönkemöllerstraße 30 / 53129 Bonn
Phone: +49 228 93594726
Email: info@source-law.com
Internet: www.source-law.com

Business focus:
Legal advice for business law

Recommendation by member companies:
LR Health & Beauty



Schiff-Martini & Cie. GmbH

Roland Schiff-Martini
Amelia Mary Earhartstr. 8 /
60549 Frankfurt am Main
Phone: +49 69 6315640
Email: Roland.Schiff-Martini@schiffmartini.com
Internet: www.schiffmartini.com

Business focus:
Auditing, Tax advice



SCEC FISKA EST

Barbara Chapoutier-Troesch
68 Rue Principale / 57800 Betting I Frankreich
Phone: +33 387 885670
Email: info@fiska-france.fr

Business focus:

Tax advice

Recommendation by member companies:

LR Health & Beauty



Lehner Dänekamp & Mayer Rechtsanwälte

Büro Heidelberg
Franz Dänekamp
Blumenstr. 13
69115 Heidelberg
Phone: +49 6221 97560

Business focus:

Legal advice & representation in the field of sales law, collection & dunning

Recommendation by member companies:

intan media services

Büro Düsseldorf

Frank Joachim Mayer
Am Seestern 8
40547 Düsseldorf
Phone: +49 211 5239640

Email: kanzlei@ldm-law.de

www.ldm-law.de



LADM Liesegang Aymans Decker

Mittelstaedt & Partner mbB

Stephanie Scriba
Wielandstr. 27 / 10707 Berlin
Phone: +49 30 37592631
Email: s.scriba@ladm.com
Internet: www.ladm.com

Business focus:

Sales & competition law

Recommendation by member companies:

Gonis



Küstner, v. Manteuffel Partnerschaft mbB

Dr. Michael Wurdack
Benzstr. 1 c / 37083 Göttingen
Phone: +49 551 499960
Email: kanzlei@vertriebsrecht.de
Internet: www.vertriebsrecht.de

Business focus:

Legal advice in sales law, process management, status proceedings

Recommendation by member companies:

Just Deutschland



Graf von Westphalen

Dr. Markus Knell
Nymphenburger Str. 64 /
80335 München
Phone: +49 89 689077431
Email: m.knell@gvw.com
Internet: www.gvw.com

Business focus:

Legal advice in distribution law, litigation, company law

Recommendation by member companies:

Pampered Chef



Cabinet Chapoutier

Barbara Chapoutier-Troesch
68 Rue Principale / 57800 Betting I Frankreich
Phone: +33 387 885670
Email: info@fiska-france.fr

Business focus:

Legal advice, finance advice, specialized in VDI-Status in France

Recommendation by member companies:

LR Health & Beauty



avocado rechtsanwälte

Ralph Hummel
Nexttower - Thurn-und-Taxis-Platz 6 / 60313
Frankfurt am Main
Phone: +49 69 913301105
Email: r.hummel@avocado.de
Internet: www.avocado.de

Business focus:

Legal advice

Recommendation by member companies:

USANA



AUDAX Steuerberatungs GmbH

Michael Krüger
Albertus-Magnus-Str. 28 / 33335 Gütersloh
Phone: +49 5241 917030
Email: krueger@audax-steuer.de
Internet: www.audax-steuer.de

Business focus:
Legal advice

Recommendation by member companies:
Vorwerk



TRAVELSERVICE

PRO SKY AG

Susanne Günther
Schanzenstraße 6-20, Wickelei 2.15, im Carlswerk /
51063 Köln
Phone: +49 221 9204431
Email: susanne.guenther@pro-sky.com
Internet: www.pro-sky.com

Business focus:
Services of travelling, custom-made flights
for groups

Recommendation by member companies:
Vorwerk



Air Partner International GmbH

Mirko Zieher
Im Mediapark 5b / 50670 Köln
Phone: +49 221 96693349
Email: mirko.zieher@airpartner.com
Internet: www.airpartner.com

Business focus:
individual flight solutions, groups per
charter & line

Recommendation by member companies:
PM-International



OTHER SERVICES

Ströer Dialog Group GmbH

c/o Sales Holding GmbH
Carsten Gröger
Wahlerstr. 21 / 40472 Düsseldorf
Phone: +49 211 20008300
Email: vertrieb@stroeer-dialog.de
Internet: www.stroeer-dialog.de

Business focus:
direct selling, telesales, telemarketing

Recommendation by member companies:
Vodafone West



impeak GmbH

Nikolaus Grahn
Bertinstr. 12-13 / 14469 Potsdam
Phone: +49 331 505830
Email: ng@impeak.de
Internet: www.impeak.de

Business focus:
D2d & telesales

Recommendation by member companies:
E.ON, EWE, lekker



Direct Scouts GmbH

Mika Ramm
Elisabeth-Selbert-Straße 13 / 40764 Langenfeld
Phone: +49 212 13061119
Email: mika.ramm@directscouts.de
Internet: www.directscouts.de

Business focus:
attracting new clients

Recommendation by member companies:
Seven Sundays



D&G Direktvertrieb GmbH

Sascha Gisbrecht
Hörster Heide 8a / 49434 Neuenkirchen-Vörden
Phone: +49 5495 9999690
Email: info@dg-direktvertrieb.de
Internet: www.glasfaser-vertriebspartner.de

Business focus:
Direct sales of energy and
telecommunications services

Recommendation by member companies:
EWE Direkt

