

## Recommended Business Partners of the German Direct Selling Association

### CONSULTANCIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

#### Parodi & Associates

Franco A. Parodi  
Kaiser-Wilhelm-Ring 41 / 40545 Düsseldorf  
Phone: +49 211 55044330  
Email: fp@parodiassociates.com  
Internet: www.parodiassociates.com

Business focus:  
Executive recruitment & optimization of  
management structures



#### MERIDIAN DEUTSCHLAND GMBH & CO. KG

Renate Staab  
Mannheimer Str. 169 / 55543 Bad Kreuznach  
Phone: +49 671 4836774  
Email: rstaab@meridian-deutschland.com  
Internet: www.meridian-deutschland.com

Business focus:  
Executive Search & Consulting services  
in the direct selling industry,  
Marketing & Sales support, Start-ups,  
competence-team, Merger & Acquisition



Recommendation by member  
companies:

Cleafin, dekoater, ENERGETIX,  
FancyFrames, Gonis, Mary Kay, Optidee,  
Pampered Chef, PartyLite, PepperParties,  
PM-International, Reico, RINGANA,  
USANA, Victoria, Vorwerk

#### GENIC Direct GmbH & Co. KG

Peter Knöll  
Schönbichlstrasse 90d / 82211 Herrsching  
Phone: +49 8152 9886-0  
Mobil: +49 171 7661312  
Email: peterknoell@genic.ag  
Internet: www.genic.ag

Business focus:  
Consultancy

Recommendation by member  
companies:

AMC, EnBW, Pampered Chef, Vorwerk,  
Younique



#### Die Direktvertriebsberater GmbH

Björn Tiebing  
Rothe Hustert 6 / 65232 Taunusstein  
Phone: +49 6128 9368830  
Email: info@diedirektvertriebsberater.de  
Internet: www.diedirektvertriebsberater.de

Business focus:  
sales development, sales management,  
multichannel & marketing, training &  
coaching

Recommendation by member  
companies:

Berendsohn



#### Change Solution GmbH & Co. KG

Walter Muyres | André Lindhorst  
Teerhof 43 / 28199 Bremen  
Phone: +49 421 59755103  
Email: andre.lindhorst@changesolution.net  
Internet: www.changesolution.net

Business focus:  
strategy development direct selling  
industry, training, coaching

Recommendation by member  
companies:

Just Deutschland, Just Schweiz, LR  
Health & Beauty, Pampered Chef, Seven  
Sundays, WIBO CLIMASTAR



## COCO COACHING & COMMUNICATION

Melanie von Groll  
c/o Campuservice GmbH  
Rosserstraße 2 / 60323 Frankfurt  
Phone: +49 176 44648878  
Email: coco@vongroll.com  
Internet: www.vongroll.com

Business focus:  
Consulting, public speaking, personnel  
and organizational development

Recommendation by member  
companies:



## PAYMENT SYSTEMS

### Worldpay BV

Daniel Laewe  
Solmsstraße 18  
60486 Frankfurt am Main  
Email: Daniel.Laewe@fisglobal.com  
Internet: www.worldpay.com

Business focus:  
Financial services,  
Payment processing

Recommendation by member  
companies:  
Younique

**worldpay**  
from FIS

## EVENTS & INCENTIVES

### VBA Events GmbH

Tobias Fenzl  
Kafelerstraße 15 / 81241 München  
Phone: +49 179 9983540  
Email: t.fenzl@vba-events.com  
Internet: www.vba-events.com

Business focus:  
Event agency for MICE planning (live,  
hybrid or virtual)

Recommendation by member  
companies:  
AMC



### STR proMICE GmbH & Co. KG

Carol Kahmann  
Industriestraße 38a / 63150 Heusenstamm  
Phone: +49 6104 6005171  
Email: c.kahmann@str-promice.de  
Internet: www.str-promice.de

Business focus:  
partner for MICE planners specializing in  
the incentive segment

Recommendation by member  
companies:  
Mary Kay



### events. to. impress. BOTT GmbH

Felix Bott  
Bahnhofstraße 94A / 82166 Gräfelfing  
Phone: +49 221 98819656  
Email: office@events-to-impress.com  
Internet: www.events-to-impress.com

Business focus:  
Event conception & management

Recommendation by member  
companies:

events. to. impress.

## CAR DEALER, SPECIALIZED IN THE FIELD OF DIRECT SELLING

### akf servicelease GmbH

Eveline Quasebarth  
Am Diek 50 / 42277 Wuppertal  
Phone: +49 202 257274153  
Fax: +49 202 2572764153  
Email: EQuasebarth@akf-servicelease.de  
Internet: www.akf-servicelease.de

Business focus:  
Fleet management, leasing

Recommendation by member  
companies:  
Vorwerk



## RECEIVABLES MANAGEMENT | DUNNING

### KOHL GmbH & Co. KG

Sven Gauch  
Rheinstraße 105 / 55424 Münster-Sarmsheim  
Phone: +49 6721 9623211  
Email: sgauch@kohlkg.de  
Internet: www.kohlkg.de

Business focus:  
Receivables Management & Dunning &  
Inkasso

Recommendation by member  
companies:  
Nimeth

**KOHL**  
Forderungsmanagement

## HOTEL | EVENT-SERVICE

### Sauerland Stern Hotel

Stephan Nüse  
Kneippweg 1 / 34508 Willingen  
Phone: +49 5632 4040  
Email: nuese@sauerland-stern-hotel.de  
Internet: www.sauerland-stern-hotel.de

Business focus:  
Hotel & conference center, venue,  
events

Recommendation by member  
companies:  
AMC



### Estrel Hotel Berlin – Convention Center

Heike Klein  
Sonnenallee 225 / 12057 Berlin  
Phone: +49 30 683122221  
Email: h.klein@estrel.com  
Internet: www.estrel.com

Business focus:  
hotel, conference center, entertainment

Recommendation by member  
companies:



## IT-COMPANIES, SPECIALIZED IN THE FIELD OF DIRECT SELLING

### Upline GmbH

Christine Kissinger  
Nymphenburger Straße 5 / 80335 München  
Phone: +49 89 92299980  
Email: info@upline.de  
Internet: www.upline.de

Business focus:  
IT & software development

Recommendation by member  
companies:  
Cleafin, ENERGETIV

**UPLINE**®

### Solutions-Apps DG GmbH

Hamed Rahimi Darehchi  
Leopoldstr. 2-8 / 32051 Herford  
Phone: +49 15231987443  
Email: info@solutions-apps.com  
Internet: www.solutions-apps.com

Business focus:  
Software for Direktvertrieb, IT-  
Consulting

Recommendation by member  
companies:  
Cleafin



### Jenkon Software

Robert Cavitt  
915 Broadway Street, Suite 400 / 98660  
Vancouver, WA | USA  
WhatsApp: 1-360-9078-420  
Email: robert.cavitt@jenkon.com  
Internet: www.jenkon.com

Business focus:  
Software for direct selling companies

**jenkon**  
software

## EXIGO

Gregg Corella  
1600 Viceroy Drive, Suite 125  
Dallas, TX 75235 | USA  
Phone: +1 214 3679933  
Email: sales@exigo.com  
Internet: www.exigo.com

Business focus:  
Design & implementation of software solutions

Recommendation by member companies:  
LR Health & Beauty



## dekoster IT & Consulting GmbH

DI Siegbert Waldner  
Eisenkappler Str. 10 / 9141 Eberndorf / Österreich  
Phone: +43 677 62502815  
Email: office@dekoster-it.com  
Internet: www.dekoster-it.com

Business focus:  
IT-Consulting & software development

Recommendation by member companies:  
dekoster, Just Deutschland, Pieroth



## Crea Union GmbH

Saskia Mahler  
Herforder Str. 237 / 33609 Bielefeld  
Phone: +49 521 55730910  
Email: office@oncrea.de  
Internet: www.creaunion.de

Business focus:  
software development

Recommendation by member companies:  
Cleafin, Ha-Ra



## MARKETING, ADVERTISING & PUBLIC RELATIONS

### REDPEAR

Andreas Kermann  
Jägerstr. 36 / 14467 Potsdam  
Phone: +49 331 5884933  
Email: hello@redpear.de  
Internet: www.redpear.de

Business focus:  
communication design

Recommendation by member companies:  
Pampered Chef



### Percy & York GmbH

Stephan Weise  
Carl-Benz-Straße 27/ 48734 Reken  
Phone: +49 2864 8049581  
Email: stephan@percyandyork.com  
Internet: www.percyandyork.com

Business focus:  
Marketing Agency - Services around the digital visibility of companies, especially eLearning platforms, podcasting, eCommerce solutions, content creation, social media support

Recommendation by member companies:  
Cleafin



### DD+G Dialogmarketing GmbH

Sven Jungnickel  
Ginsheimer Strasse 1 / 65462 Ginsheim-Gustavsburg  
Phone: +49 6134 2919791  
Email: sven.jungnickel@ddg.gmbh  
Internet: www.ddg.gmbh

Business focus:  
Fullservice direct advertising agency

Recommendation by member companies:  
Reico



## MULTICHANNEL-SOLUTIONS | LOGISTIK

### Radial GmbH

Andreas Kreickmann  
Siriusstr. 3 / 06116 Halle  
Phone: +49 173 887 5895  
Email: akreickmann@radial.com  
Internet: www.radial.com

Business focus:  
Fulfillment B2C & B2B - Last Mile -  
Transportation

Recommendation by member  
companies:  
Younique



### YES MLC GmbH

Torsten Kruse  
Georg-Beatzel-Strasse 15 / 55252 Mainz-Kastel  
Phone: +49 69 153225223  
Email: t.kruse@yes-mlc.de  
Internet: www.yes-mlc.de

Business focus:  
fulfillment, distribution, pick & pack



## PUBLIC RELATIONS SERVICE

### DJD Deutsche Journalisten Dienste GmbH & Co. KG

Jens Kauerauf  
Unterdürnbacher Str. 8 / 97080 Würzburg  
Phone: +49 931 60099-0  
Email: geschaeftsfuehrung@djd.de  
Internet: www.djd.de

Business focus:  
PR and topic placement in print and  
online media, radio and TV nationwide  
with guaranteed success, experts in  
content marketing service provider in  
earned and paid media

Recommendation by member  
companies:



## PRINT PRODUCTS

### sourc-e GmbH

Kathrine Hoy  
Widdersdorfer Str. 217 / 50825 Köln  
Phone: +49 221 690482020  
Email: kathrine.hoy@sourc-e.com  
Internet: www.sourc-e.com

Business focus:  
Print and POS products, Packaging,  
Merchandise, Corporate Textile

Recommendation by member  
companies:  
Verwerk



## LAW AND TAX FIRMS, SPECIALIZED IN THE FIELD OF DIRECT SELLING

### SOURCE LAW Rechtsanwalts-gesellschaft mbH

Dr. Michael Horn  
Mönkemöllerstraße 30 / 53129 Bonn  
Phone: +49 228 93594726  
Email: info@source-law.com  
Internet: www.source-law.com

Business focus:  
Legal advice for business law

Recommendation by member  
companies:  
LR Health & Beauty



### Schiff-Martini & Cie. GmbH

Roland Schiff-Martini  
Amelia Mary Earhartstr. 8 /  
60549 Frankfurt am Main  
Phone: +49 69 6315640  
Email: Roland.Schiff-Martini@schiffmartini.com  
Internet: www.schiffmartini.com

Business focus:  
Auditing, Tax advice



### **SCEC FISKA EST**

Barbara Chapoutier-Troesch  
68 Rue Principale / 57800 Betting I Frankreich  
Phone: +33 387 885670  
Email: info@fiska-france.fr

#### Business focus:

Tax advice

#### Recommendation by member companies:

LR Health & Beauty



### **Lehner Dänekamp & Mayer Rechtsanwälte**

*Büro Heidelberg*  
Franz Dänekamp  
Blumenstr. 13  
69115 Heidelberg  
Phone: +49 6221 97560

*Büro Düsseldorf*  
Frank Joachim Mayer  
Am Seestern 8  
40547 Düsseldorf  
Phone: +49 211 5239640

#### Business focus:

Legal advice & representation in the field of sales law, collection & dunning

#### Recommendation by member companies:

intan media services

Email: kanzlei@ldm-law.de

www.ldm-law.de



### **LADM Liesegang Aymans Decker Mittelstaedt & Partner mbB**

Stephanie Scriba  
Wielandstr. 27 / 10707 Berlin  
Phone: +49 30 37592631  
Email: s.scriba@ladm.com  
Internet: www.ladm.com

#### Business focus:

Sales & competition law

#### Recommendation by member companies:

Gonis



### **Küstner, v. Manteuffel Partnerschaft mbB**

Dr. Michael Wurdack  
Benzstr. 1 c / 37083 Göttingen  
Phone: +49 551 499960  
Email: kanzlei@vertriebsrecht.de  
Internet: www.vertriebsrecht.de

#### Business focus:

Legal advice in sales law, process management, status proceedings

#### Recommendation by member companies:

Just Deutschland



### **Graf von Westphalen**

Dr. Markus Knell  
Nymphenburger Str. 64 /  
80335 München  
Phone: +49 89 689077431  
Email: m.knell@gvw.com  
Internet: www.gvw.com

#### Business focus:

Legal advice in distribution law, litigation, company law

#### Recommendation by member companies:

Pampered Chef



### **Cabinet Chapoutier**

Barbara Chapoutier-Troesch  
68 Rue Principale / 57800 Betting I Frankreich  
Phone: +33 387 885670  
Email: info@fiska-france.fr

#### Business focus:

Legal advice, finance advice, specialized in VDI-Status in France

#### Recommendation by member companies:

LR Health & Beauty



### **avocado rechtsanwälte**

Ralph Hummel  
Nextower - Thurn-und-Taxis-Platz 6 / 60313  
Frankfurt am Main  
Phone: +49 69 913301105  
Email: r.hummel@avocado.de  
Internet: www.avocado.de

#### Business focus:

Legal advice

#### Recommendation by member companies:

USANA



## AUDAX Steuerberatungs GmbH

Michael Krüger  
Albertus-Magnus-Str. 28 / 33335 Gütersloh  
Phone: +49 5241 917030  
Email: krueger@audax-steuer.de  
Internet: www.audax-steuer.de

### Business focus:

Legal advice

### Recommendation by member companies:

Vorwerk



## TRAVELSERVICE

### PRO SKY AG

Susanne Günther  
Schanzenstraße 6-20, Wickelei 2.15, im  
Carlswerk / 51063 Köln  
Phone: +49 221 9204431  
Email: susanne.guenther@pro-sky.com  
Internet: www.pro-sky.com

### Business focus:

Services of travelling, custom-made flights for groups

### Recommendation by member companies:

Vorwerk



### Air Partner International GmbH

Mirko Zieher  
Im Mediapark 5b / 50670 Köln  
Phone: +49 221 96693349  
Email: mirko.zieher@airpartner.com  
Internet: www.airpartner.com

### Business focus:

individual flight solutions, groups per charter & line

### Recommendation by member companies:



## OTHER SERVICES

### Ströer Dialog Group GmbH

c/o Sales Holding GmbH  
Carsten Gröger  
Wahlerstr. 21 / 40472 Düsseldorf  
Phone: +49 211 20008300  
Email: vertrieb@stroeer-dialog.de  
Internet: www.stroeer-dialog.de

### Business focus:

direct selling, telesales, telemarketing

### Recommendation by member companies:

Vodafone West



### impeak GmbH

Nikolaus Grahn  
Bertinstr. 12-13 / 14469 Potsdam  
Phone: +49 331 505830  
Email: ng@impeak.de  
Internet: www.impeak.de

### Business focus:

D2d & telesales

### Recommendation by member companies:

E.ON, EWE, lekker



### Direct Scouts GmbH

Mika Ramm  
Elisabeth-Selbert-Straße 13 / 40764 Langenfeld  
Phone: +49 212 13061119  
Email: mika.ramm@directscouts.de  
Internet: www.directscouts.de

### Business focus:

attracting new clients

### Recommendation by member companies:

Seven Sundays



### D&G Direktvertrieb GmbH

Sascha Gisbrecht  
Hörster Heide 8a / 49434 Neuenkirchen-Vörden  
Phone: +49 5495 9999690  
Email: info@dg-direktvertrieb.de  
Internet: www.glasfaser-vertriebspartner.de

### Business focus:

Direct sales of energy and telecommunications services

### Recommendation by member companies:

VAE Direct

